

2022 CLASSES & WEBINARS

The Plan Room core service offering is connecting area contractors to training programs and resources that provide tools and strategies for business growth. The objective of the program is to give contractors a deeper understanding of operations, accounting/finance, marketing/branding, and innovations to scale up and sustain their businesses. Training courses are held regularly and conducted by industry leaders.

The Plan Room collaborated with the Minority Contractors Association of Kentuckiana (MCAK) to ensure the 2022 class schedule provides best-in-practice skills and strategies to scale up local contractors for new business and wealth-building.

MARCH 2022

UofL Open House Series: Planning, Design & Procurement

Tuesday, March 22, 2022

4:00pm-6:00pm

Thorntons Academic Center of Excellence

2800 South Floyd Street

Registration Link:

<https://www.eventbrite.com/e/university-of-louisville-supplier-diversity-open-house-series-tickets-221565156347>

- UofL, MCAK and OneWest, Inc. collaborated to host this event to address both barriers and opportunities for small Black-, minority-, and women-owned contractors landing business with UofL and its departments.
- Presenting Departments: Procurement, Construction, Planning & Design, Facilities Management, Maintenance & Renovation, and Athletics.

APRIL 2022

Credit Building & Repair for Contractors

Wednesday, April 13, 2022

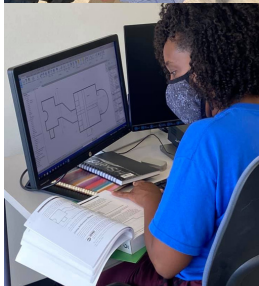
5:30pm - 7:00pm

In-Person: The Plan Room, 1815 W. Broadway

Zoom Registration Link: <https://bit.ly/3JgZJTK>

- The Credit Building & Repair session will provide the importance of credit-worthiness for contractors and its impact on lines of credit, revolving credit, and business loans to maintain a steady cash flow.
- Limited in-person attendance. Email dtaylor@onewest.org to RSVP.
- Presenter(s): Jeff Johnson, II

(The dates and times for the class/webinar sessions from May through December are tentative and are subject to change.)



2022 CLASSES & WEBINARS

MAY 2022

Banking & Finance for Contractors

Wed., May 11, 2022
5:30pm - 7:00pm

In-Person: The Plan Room, 1815 W. Broadway

Zoom Registration Link: <https://bit.ly/34LTg4b>

- The Banking & Finance session will share the importance of banking, business accounts, and choosing the right bank/institution for independent contractors.
- Limited in-person attendance. Email dtaylor@onewest.org to RSVP.

JUNE 2022

Business 101 for Contractors

Sat., June 11, 2022
11:00am - 12:30pm

Zoom Registration Link: <https://bit.ly/3JgIXUT>

- The Business 101 for Contractors session will focus on the fundamental skills to effectively and efficiently operate a small contracting business to achieve sustainability and growth.
- Limited in-person attendance. Email dtaylor@onewest.org to RSVP.

Bid Rooms - Finding & Applying for New Business

Wed., June 29, 2022
5:30pm - 7:00pm

In-person: The Plan Room, 1815 W. Broadway

Zoom Registration Link: <https://bit.ly/3qcWSDP>

- The Bid Rooms session will feature various platforms and resources (i.e., Bonfire.com, Blue Book, Builders Exchange, Construct Connect, etc.) available to area contractors to access and submit bids for new business opportunities.
- Limited in-person attendance. Email dtaylor@onewest.org to RSVP.

JULY 2022

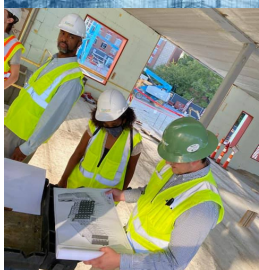
Accounting/Bookkeeping for Contractors

Sat, July 9, 2022
11:00am - 12:30pm

In-Person: The Plan Room, 1815 W. Broadway

Zoom Registration Link: <https://bit.ly/3KMRP4X>

- The session will feature bookkeeping and accounting for contracting businesses and its difference from standard accounting. Also, how to apply construction specific accounting best practices and tools.
- Limited in-person attendance. Email dtaylor@onewest.org to RSVP.





2022 CLASSES & WEBINARS

Accounting/Bookkeeping Technology for Contractors

Wed., July 20, 2022

5:30pm - 7:00pm

In-Person: The Plan Room, 1815 W. Broadway

Zoom Registration Link: <https://bit.ly/3tZrZ77>

- The session will feature accounting/bookkeeping systems and software (i.e., QuickBooks) available for small contractors for financial management, operational management, and financial statement creation.
- Limited in-person attendance. Email dtaylor@onewest.org to RSVP.



AUGUST 2022

Legal & Risk Management for Contractors

Wed., August 10, 2022

5:30pm - 7:00pm

In-Person: The Plan Room, 1815 W. Broadway

Zoom Registration Link: <https://bit.ly/3tZVK7S>

- The Legal & Risk Management session will focus on best practices and strategies to help guide business decisions, proactively mitigate risks and legal liabilities, and compliance to contract terms and the law.
- Limited in-person attendance. Email dtaylor@onewest.org to RSVP.



SEPTEMBER 2022

Construction Technology - Efficiency & Cost-Saving

Sat., September 10, 2022

11:00am - 12:30pm

In-Person: The Plan Room, 1815 W. Broadway

Registration Link: <https://bit.ly/3tZWeul>

- The Construction Technology session will showcase how independent and small contractors can establish greater efficiency and cost savings through the use of technology (i.e., estimating/bidding software, 2D/3D design solutions, data management, mobile technologies, etc.).
- Limited in-person attendance. Email dtaylor@onewest.org to RSVP.



OCTOBER 2022

Networking with Trade/Professional Organizations

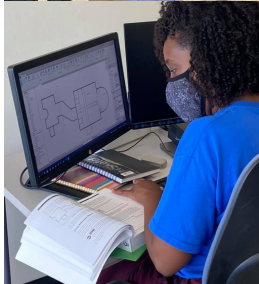
Wed., October 12, 2022

5:30pm - 7:00pm

In-Person: The Plan Room, 1815 W. Broadway

Registration Link: <https://bit.ly/3tgsG6t>

- The session will provide skills and benefits contractors can achieve from networking with trade and professional organizations. Benefits include: (1) develop business relationships and collaborations, (2) learn about other companies and new developments, and (3) discover new business and growth opportunities.
- Limited in-person attendance. Email dtaylor@onewest.org to RSVP.



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NOVEMBER 2022

Mentor-Protege Program @ The Plan Room

Wed., November 2, 2022

12:00pm - 1:30pm

In-Person Attendance: The Plan Room, 1815 W. Broadway

Zoom Registration Link: <https://bit.ly/3tfwZ8k>

- The session will showcase the Mentor-Protege Program sponsored through The Plan Room. The Program is designed to connect industry experts (mentors) with participating contractors (proteges) to get valuable business development help to scale up their business to increase capacities and win contracts.
- Limited in-person attendance. Email dtaylor@onewest.org to RSVP.

DECEMBER 2022

Professional Service Network @ The Plan Room

Wed., December 7, 2022

12:00pm - 1:30pm

In-Person Attendance: The Plan Room, 1815 W. Broadway

Registration Link: <https://bit.ly/3w9hWPz>

- The session will showcase the Professional Service Network Program sponsored through The Plan Room and the partnering businesses. The Program is designed to connect professional service providers (i.e., accountants, attorneys, marketing/branding, IT, etc.) with participating contractors to improve operational and administrative functions.
- Limited in-person attendance. Email dtaylor@onewest.org to RSVP.

For more information, please contact:

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